# FATHER MULLER CHARITABLE INSTITUTIONS

Fr Muller Road, Kankanady, Mangaluru - 575 002.

UNITS: Father Muller Medical College & Allied Health Sciences, Father Muller Homoeopathic Medical College, Father Muller College of Nursing, Father Muller School of Nursing, Father Muller College of Speech & Hearing, Father Muller Medical College Hospital, Father Muller Homoeopathic Medical College Hospital, Father Muller Simulation & Skill Centre, Father Muller Hospital-Thumbay, St Joseph Leprosy Hospital, Homoeopathic Pharmaceutical Division, Rehabilitation Unit, De-addiction Centre, Father Muller Convention Centre & Father Muller Indoor Stadium.

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#### Resource Mobilization Document

#### Introduction

In the year 1880, a German visionary Jesuit Missionary Rev. Fr Augustus Muller started the Father Muller Charitable Institutions (FMCI). He was responsible to conceptualise, nurture and develop the Father Muller Charitable Institutions that have become an icon of noble service to the sick, the poor and the needy besides providing quality medical education to all deserving students irrespective of caste, creed, gender or income groups. FMCI has emerged as an institution par excellence in the field of health-care services and health education, driven by the mantra of "heal and comfort".

Started as a general hospital in 1895 with a male and a female ward of 12 beds each completed in 1901 and was subsequently expanded in response to the growing needs. The expansion came step by step keeping in view the needs and requirements of the society and local conditions. X-ray Unit, Maternity Ward, Dental Clinic, Eye Clinic, regular out-patient departments, clinical lab, and the blood bank were added to provide comprehensive health care to the people. Today, it has emerged as a leading multi-specialty hospital of the city having a capacity of more than 1050 beds and more than 700 free beds to cater to the poor sick patients. It is well equipped to cater to people suffering from varied ailments like AIDS, mentally challenged, emotionally disturbed, drug addicts, alcoholics apart from those suffering From other chronic as well as common diseases. The hospital has expanded with establishment of X-Ray Unit, Dental Clinic and T B Hospital. FMCI have accorded top priority to update technology by installing sophisticated precision equipment's. non- invasive diagnoses and surgeries and other state-of-art techniques in providing quality health care facilities. The hospital provides services in as many as 32 super specialty departments.

Father Muller Medical College has earned global reputation as an outstanding institution of medical education and research. It offers UG, PG and several diploma programs attracting the best talented students all over India and abroad. The Homeopathy Medical College has earned national and worldwide reputation in the field of Homeopathy and conducts UG and PG programs and research. The Homeopathic Manufactory supplies medicines to different corners of the country and abroad. The School of Nursing has been a pioneer institution in the field of training young women in general nursing and other diploma programs. The College of Nursing has popularized its programs in Graduate and Post - graduate nursing.

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#### **Resource Mobilization**

This document draws the policies for resource mobilization. A strategic plan has been made to plan broad academic activities, related administrative, logistic and developmental activities. Accordingly the budget estimates and funds requirement are made. This will be broken is to yearly activities and mobilization of resources planned.

### **Resource Mobilization Policies**

1) Diversify and expand its resource base in supporting the achievement of the strategic plans, goals overall growth of this Institute.

2) Identify and analyze the resources available for program priorities, policies and efficient budget

allocation.

3) Understand the Institute's current donor funding landscape, resources availability and support commitment.

4) Maximize use of internally generated income so as to expand deep relation with stakeholders.

Types of Resources

FMCI will need three types of resources i.e. Human Resources, Equipment & Material Resources and Infrastructural Resources.

### 1. HUMAN RESOURCES POLICY

Institutions will ensure that qualified manpower needed to run the educational courses as per the laid down norms of concerned regulatory authority is available.

a. Appointment of Teaching Faculty

The Posts as prescribed by regulating authorities for the departments to operate courses will be approved by Governing Board (GB). Selections will be held as the procedures specified by the Regulatory authorities.

b. Appointment of Non-Teaching Staff

laid down by the regulatory The selection of staff will be done as per the procedures

c. Mobilization of Students against Intake

The important part of cash inflow in budget outlay is the student admission and resulting fees received from them. In order to ensure that maximum seats are filled against approved intake following mobilization plan is implemented-

- · Quality Education & Infrastructure: The Institutions will ensure that best teachers and world class infrastructure is available so the satisfied students' work as ambassadors to mobilize new admissions.
- Advertisements & Publicity: The Institutions should spend certain amount decided in the budget annually on this head to mobilize admissions effectively and create a brand value.
- Infrastructure & Facilities: This attracts quality intake and enhances mobility to attract maximum admission. Efforts therefore be made for ensuring world class facilities.

# 2. EQUIPMENT & MATERIAL RESOURCES POLICY

Based on the Strategic Plan, the requirement of equipment & material resources will be worked out by respective departments and consolidated at Institution level. The requirement will be examined at Board level in details.

## 3. INFRASTRUCUTRAL RESOURCES POLICY

In order to operate the approved academic programmes effectively and provide administrative support, the building and basic infrastructural requirements will be worked out by the Building Committee in terms of financial load and time needed.

## OPTIMAL RESOURCE UTILISATION

On the basis of Student Intake, Faculty requirements, Lab/library/material need and infrastructural need, the details of funds requirement will be examined and cash inflow/out flow will be worked out by the Finance Committee.

A Resource Mobilization Plan will be prepared and put up to the Governing Board with following broad outlines:

Cash inflow from fees likely from students.

Date: 07.12.2019

· Cash inflow likely from Govt. and Non Govt. funding, Consultancy, Alumni Funding, Sponsorship/grants and interest, etc.

· Cash outflow based on already running programmes, new acquire, enhancement in expenditures, maintenances, administrative expenditure and depreciation. Repayment of earlier loans interest etc. included in cash out flow

Deficit due to difference between cash inflow and out flow.

The Board will discuss various options to meet the fund deficit. The Board will examine possibility of increasing cash inflow or/and reducing out flow by cutting on some demands, postponing some needs. After all the deliberations the Board will tentatively finalize the cash inflow, outflow, and deficit budget outlay.

> Rev. Fr Richard Aloysius Coelho DIRECTOR

c.c. : HR Manager / Finance Officer / IQAC / NAAC - FMMC, FMCON, FMCOSH, FMHMC / file